

## Seminars, Conferences and Webinars

S. No	Topic	Resource Person	Designation	Name of the Company
<b>Year 2024-25</b>				
1.	Skill Development in Finance	Mr. Prashant Kinagi	BDM	GGC PTA
2.	Innovation & Technological Entrepreneurship	Adv. Manali Bidkar	IPR Attorney (Practice)	Financial Multiserve LLP
3.	Building Your Personal Brand	Ms. Binita Kadam	Chairperson – Chief Trainer	RGB Training Services
4.	Soft Skills	Dr. Abhinav Koyale	Founder & CEO	ABKO
5.	Chanakya for Students	Dr. Dhananjay Mandlik	Director	SIBAR
6.	ISTD- A Career Booster	Mr. Ravi Baviskar Dr. Rashmi Hebalkar	Chairman National Council Member	ISTD- Pune Chapter ISTD- Pune Chapter
7.	Consulting as a Career option	Mr. Saurabh Satbhai	Lead Consultant	Kaizen Institute South Asia
8.	Exploring the world of market research & consulting: Career, Trends & Insights	Mr. Amit Gulhane	Senior Strategist	Jabil Supply Chain Management
9.	Workshop on Effective use of LinkedIn for careers	Prof. Amogh Gothoskar	Facilitator	Emloyability Development
10.	Soft Skills	Dr. Abhinav Koyale	Founder & CEO	ABKO English Academy
11.	Workshop on Bull Risers: Smart Money Moves	Mr. Nachiket Save	Marketing Manager	Fintopedia
12.	Workshop on Skill Development & Capacity Building for MBA Aspirants	Ms. Padmini Panse	Entrepreneur & Consultant	Café Mhuzo Goa
13.	Workshop on Effective Sales and Marketing Strategies for Entrepreneurs	Mr. Santosh Jagtap	Zonal Sales Manager	Ravi Pickles & Spices India Pvt ltd.
14.	Workshop on Raising Capital and Managing Finance for Start-ups	Mr. Chaitanya Ghadge	Founder	Chaitanya Capital One
<b>Year 2023-24</b>				
1.	Soft Skills	Dr. Deepa Jagtap	HR & Soft Skills Trainer	Shine Training and Consultation Services
2.	Soft Skills	Pooja Singh	Trainer	Thriving Pad

3.	Digital marketing and artificial intelligence	Dr.Pradeep Chatterjee		
4.	Importance of Verbal and Non-Verbal Communication	Mr Abhinav Koyale	Founder & CEO	ABKO
5.	Student Orientation programme	Mr Irfan Chaugule	Senior Manager	EDL
6.	Industry Expectation from the Management Students	Mr.Sumed Gupte	Regional Head	Business Standard Pvt. Ltd.
7.	Future Proofing Your Career	Mr. Rohit Beohar	VP	Strategic Sales- Expetrons Pvt. Ltd.
7.	Digital marketing Fundamentals	Mr Harshit Gupta	Founder	GrowthAcad
8.	Guide to choosing theRight MBA Specialization	Mr. Kushal Joshi	Academic Head	Dhister Pvt. Ltd
9.	Entrepreneurship, IPR & Patents	Adv. Manali Bidkar	IPR Attorney (Partner)	Finagal Multiserve LLP
10.	Competitive Exam Preparation	Mr. Yashraj Chavhan	Director	Yash Academy
11.	Digital Safety Management & Application of Iot	Mr. Abhijit Joshi	Operation Manager	Aligned Automation Services
12.	Communication Skills and Interview skill	Mrs Sunita Shukla	Consultant	Steprate Solutions
13.	Soft Skills Enhancement	Pooja Singh	Founder	Thriving Pad
14.	Workshop on Mental Health	Deepali Raskar	Pschotherapist	Freelancer
15.	Workshop on 'Fast Tracking Research Capabilities'	Dr. Roshan Kazi	Director	Allana Institute of Management Sciences(AIMS)

### Year 2022-23

1.	Business Opportunities Post COVID	Mr. Vinit Deo	Founder & CEO	Posiview Ventures
2.	Industry scenario in FMCG sector	Mr. Santosh Jagtap	Sales Head	GS Tea
3.	Emotional intelligence & Interview skills	Mr.Saurabh Bhosale	CEO & Founder	Project Visionary
4.	How to Avail Scholarship	Mr Arvind Bade	Executive	Forstu Education
5.	Sexual Harassment at workplace	Adv. Dr. Sheetal Babar	Founder-Director	Lawstraw Private Ltd.
6.	Preparation for Placements dos and don'ts	Rahul Maheshwari	Founder	Linux Socials
7.	Problem Solving Techniques	Dr.Rashmi Hebalkar	NC Member Head, Institutional	ISTD, Pune

			MOU Committee	
8.	Enhancing soft skills for Personality	Mr.BrijMohan Mishra	Chairman	ISTD, Pune
9.	Geopolitics & World Economics Systems	Prof.Saurabh Jadhav	Assistant Professor	Shri Navalmal Firodia Law College Pune.
10.	Decoding Salary Structure	Dr.Priya Agashe	CA Audit and Tax Advisor	
11.	Negotiation skills through Dramatics	Mr.Soham Kondalkar	Founder	Dadarkar Academy
12.	Study of Balance Sheet Analysis with Cash Flow Statement	Dr. Prachi Pargaonkar	Director	SKNSSBM
13.	Human Rights,Judiciary System and constitution of India	Mr.Manoj Wagh	Director	Tech Pestors Pvt.Ltd Pune.
14.	BSE Capital Market Awareness	Pankaj Mathkar	Trainer	
15.	Digital Business	Mr.Umair Mohamaad Ahmed	Team Lead	Compliance Operations
16.	Digital Business	Mr.Ajit pandey	Senior Manager	Learning Development,VOIS
17.	CV Writing,SWOT Analysis,Interview Skills	Mrs Padmini Panse	Entrepreneur & Consultant	Café Mhuzo Goa
18.	Working Capital Management	Dr. Urmila Nikam	Assistant Professor	Sinhgad Institute Business Administration and Research, Kondhwa
19.	Componensation Management Process	Dr.Swati Vijay	Dean	RMD Sinhgad School of Management Studies.
<b>Year 2021 - 22</b>				
1	Human Rights Indian Judiciary System	Mr.Manoj R. Wagh	Director	Tech Pestors Pvt.Ltd Pune.
2	Insta Marketing	Mr Aditya Shastri	Head of Learning & Development	IID
3	Personality Development	Mrs Sayali Gilbile	Director	GPDC art Institute and GPDC Training centre Nashik.
4	The Blue print of success	Mr.Raghvan Koli		CADDESK
5	Skill Development	Ms.Padmini Panse		Multiple Intelligence Research Academy & Cafe Mhuzo Goa.
6	How to prepare for UPSC/MPSC Competitive exams	Mr Nilesh Kondalkar	Trainer	Unique Academy
<b>Year 2020-21</b>				

1	Training and Development.	Dr.Vivek Dobe	Director	Training Academy Businessand life Coach, Entrepreneur and Author
2	Let your CV speak about you.	Mr.GKK Singh	Director	Asian Management Training Centre
3	Current trends in Corporate world.	Mr.Santosh Kesari	Manager	Panasonic India Pvt Ltd.
4	HR and Skill development.	Mr.SD Rajkumar	Head, HR	Global HR Tata Technologies
5	Creativity and problem solving.	Dr. Rashmi Hebbelakar	Head, Pune Chapter	Indian Society of Training and Development
6	BSE-Capital Market awareness program.	Shrikanta Lahari Sagi	Financial Analyst	Freelancer Financial data analyses
7	International Seminar on Contemporary Issues in Resent Business.	Mr Srinivas	Director	Winmotive Consulting Pune
8	International seminar on Contemporary issues in resent Business.	Mr Kastubh Ramekar	Scholar, Business Analytics	University of Exter-England
9	International seminar on Contemporary issues in present Business.	Mr Joydeep Dutt	Programme Manager	HCL Australia, APACRegion
10	National level Webinar on Digital Business.	Mr.Prashant Kadukar	CEO	Digitize Brand Hub, India Pvt. Ltd.
11	National level Webinar on Digital Business.	Mr Prathamesh Kavishwar	Sr.Academic Counsellor and Digital marketing Trainer	Indian Institute of DigitalEducation.
12	Women's Day celebration.	Mrs Aditi Sharma	Vice President	HSE Cummins
13	Women's Day celebration.	Mrs . Rupali Zanwar Bhatt	Associate Vice President	PSF Channel ICICI Prudential Life Insurance Co.Ltd
14	Women's Day celebration.	Dr.Amrita Mishra	Asst. Prof. , Obstetrics & Gynecology	R.A Podar Govt.HospitalMumbai
15	Lecture Series on Introduction to Constitution.	Prof.Saurabh Jadhav	Assistant Professor	Shri Navalmal Firodia Law College
16	Human Right Education.	Mr.Manoj Wagh	Director	RHCE PMP, (Project Management Professional)
17	Lean six sigma workshop.	Mr.GKK Singh	Director	Asian Management Training Centre
18	Workshop on Specialization Selection.	Mr.Vivek Phadke	Founder and Partner	Organization for Graphology and Graph therapy
19	Introduction to Global Economic and Political System.	Prof. Saurabh Jadhav	Assistant Professor	Shri Navalmal Firodia LawCollege
20	Skill Development and NEP 2020 - Issues and Challenges in India.	Dr. Basavaraj S. Benni	Dean, Faculty of Social Science.	Shri Krishnadevaraj University Ballari
21	FMCG Distribution Network Management.	Mr. Devendra Khanna	National sales Manager	Royal Foods
22	Lean six sigma workshop	Mr.GKK Singh	Director	Asian Management Training Centre

23	Education & Career-Way Forward.	Mr.Suhash Kirloskar	Former Assistant Vice Present	Barclays.
24	Opportunities in Banking Sector for MBA students.	Mr.Sameer Jaferani	Sr. Deputy Vice President	IndusInd Bank.Ltd
25	English Communication Corporate World & Personality Development.	Prof.Santosh Dhage	Director	Nobel Communication
26	Value Added Certification Courses.	Mr.GKK Singh	Director	Asian Management Training Centre
28	How to remain focused on career objectives during MBA.	Mr.Parikshit Agrawal	Associate Director	Union Bank of Switzerland
29	Preparation for Specialization	Ms.Aishwarya Rathi	Senior Analyst	HCL Service India Pvt. Ltd
30	Preparation for Specialization	Mr.Avadhoot Wagh	Head Team leader, India Operations	Vipsfx- Forex
31	Managing Sales	Deshna Dubey	Debt Manager	ICICI Bank
32	Lecture series on Introduction to Constitution.	Prof.Saurabh Jadhav	Assistant Professor	Shri Navalmal Firodia Law College
<b>Year 2019-20</b>				
1	Rights, Indian Judiciary System& Constitution of India.	Mr. Manoj Wagh	Director	RHCE PMP, (Project Management Professional)
2	Integrated Marketing Communication	Mr.S.Kumar	Business Head	KC Productions, Pune
3	Integrated Marketing Communication	Mr.Vinay Kanojia	Director	Brand M
4	Report on selection of specialization.	Mr.Vivek Phadke	Founder and Partner	Organization for Graphology and Graph therapy
5	Seminar on Cyber Security.	Mr. Harold D'costa	President &CEO	Cyber Security Corporation & Intelligent Quotient Security System
6	Corporate Communication Practical Aspects.	Mr. Edwin Dsouza	Promoter	Trojanhorse Strategic Advertising
7	Be the Best version of yourself	Mrs. Sunita Sukla	Consultant	Steprate Solutions

8	How to keep Performance up to the mark, Practical Life requirements- Insights.	Miss Chetna Borkar	Sales Operations Specialist	Veritas Technologies
9	Digital Transformations and Management.	Prof. Prakash Hegde	Director	Knit Arena Technical Consultant Transil Inc KLE Technological University Hubballi
10	Business Development.	Mr.Abhijit Gajbhiye	Business Development Manager	Playo Tech Mash Solutions Pvt Ltd
11	Marketing concept.	Mr.Jasvinder Kaur	Senior Marketing Analyst	Parkar Consulting, Pune
12	Integrated Marketing Communication.	Mr.Chaitanya Deshmukh	Assistant Manager	Tata Communication Payments Solutions
13	Placement Talk.	Mr. Vikas Walekar	Director	Saipro Biotech Pvt. Ltd.
14	Business Development.	Mr. Shah Nawaz Alam	Manager	Wellness Solutions Pvt Ltd.
15	Unlearn.	Prof Alman	Director	Aravali Institute Bangalore
16	Preparing for Interviews.	Mrs.Deepati Kenjale	Associate Manager	Communications & Health care and Pharma
<b>Year 2018-19</b>				
1	Motivation and Self Development.	Mrs.Prakalpa Batian Pillai	Improvement Leader	Cummins India, Pune.
2	Growth and Trends In Indian Economy.	Mrs. Tanuja Indi	Managing Director	Inditech Valves
3	Power of Public Speaking In Management.	Prof. Santosh Dhage	Director	Nobel Communication Pune
4	Current Affairs Professional To People.	Mr. Vinay Kanojia	Director	Brand M
5	Social Entrepreneurship.	Ms. Mariya Gomera	Founder	Shelter Associates
6	Social Entrepreneurship & Ginet.	Ms. Snehal Wankhade	Associate Director	SCOUT & GINET
7	Capital Market Awareness/Mutual fund/ Financial planning.	Mr.Shekhar Deshpande	Senior Trainer	Lotus Knowledge wealth
8	Digital Marketing.	Mr.Roshan Podole	CEO	PrimaThink Technologies Pvt. Ltd.
9	Digital Marketing.	Mr.Siji Varghese.	Founder	Corporate Leader and Facilitator
10	Corporate Readiness-One Day Workshop.	Prof.Santosh Dhage	Director	Nobel Communication Pune
11	Intellectual Property Rights Consumers Protection.	Dr.Shilpa Gaikwad	Assistant Prof	Sinhgad Law College, Pune
12	Role of Banking Sector.	Mr.Chaitanya Deshmukh	Head, Payment Solution	HDFC Bank
13	Self-Introduction and Resume Writing.	Mrs. Sunita Sukla	Consultant	Steprate Solutions
14	Inputs for Entrepreneurship.	Mr.Rupam Dey	Area Head	Miyaank Nostalgic Pvt.Ltd

15	Gender equality one day workshop.	Ms. Alka Joshi	Head, Lokayat - Abhivyakti	Lokayat Abhivyakti Group
<b>Year 2017-18</b>				
1	Mobile Money Application of Features.	Mr. Lilesh S.N	Consultant	Mobile money Ltd
2	Total Quality Management.	Mr.SD Rajkumar	Head, Global HR	TATA Technologies
3	Industry Requirement From Fresh Graduate.	Mr. Amit Choudhary	Head, Talent Management	Thermax Ltd
4	Demonetizing Digital & Social Media.	Mr. Edwin Desouza	Promoter	Trojonhorse Strategic Advertising
5	AMCAT Introduction Lecture.	Mr.Dhananjay Lele	Coordinator	AMCAT
6	Clean City.	Mr. Minocher Patel	Director	Ecole Solitaire, India
7	Careers in Credit.	Mr. Aditya Gaoe	CEO	AIWM India
8	Cyber Security.	Dr. Dipti Lele	Head, T & Cin Cyber Laws	Kirti Training and Consultancy, Pune
9	CV Writing.	Mrs. Sunita Sukla	Consultant	Steprate Solutions
10	Students Training Programme.	Prof. Uday Naik	Director, CPC	Sinhgad Technical Education Society.
<b>2016-17</b>				
1	Advance MS-Excel.	Mr.Vivek Phadke	Founder and Partner	Organization for Graphology and Graph therapy
2	Cyber Security	Mr. Harold D'Costa	President & CEO	Cyber Security Corporation & Intelligent Quotient Security System
3	Certification Importance for IB & BA.	Mr. Deepak Mahajan	Business Analyst	Capegemini